## **MARKETING**

# **CALIFORNIA**

**CELERY** 

# 1976 MARKETING SEASON



FEDERAL-STATE MARKET NEWS SERVICE

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#### PREFACE

Data pertinent to the marketing of the 1976 season California celery crops are summarized in this publication. Statistical tables are similar to those presented in recent years.

This summary was prepared through the joint cooperation of the Los Angeles,
Sacramento, and Salinas Federal-State Market News Service offices. Local
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We wish to acknowledge and thank the various other agencies which contributed information toward this publication.

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#### SUMMARY OF THE 1976 SEASON

HIGHLIGHTS: Shipments during calendar year 1976 totaled 24,305 cars, 7% below 1975 and were the smallest since 1969. Truck shipments have shown a steady increase, while rail shipments have dropped to less than half those of recent years. Prices during Jan. - March 1976 averaged well above the previous year, but for the rest of the year prices were lower. The annual average was \$4.26 per crate, 5% below 1975. Acreage was up 9% but yields per acre were down 3%, resulting in production only 5% above 1975. The crop was valued at nearly \$79 million, almost the same at the previous year. Celery ranks 25th in value among California's leading commodities. Celery is available every day of the year from California, which supplies the nation with 66% of the celery marketed. Florida produced 25% and Michigan 6% of the total while several small state's contributed the remaining 3%. Distribution was widespread, with California celery appearing in many U.S. and Canadian markets, and some foreign countries. Fresh celery consumption was estimated to be 7.5 pounds per person in 1976.

#### 1976 FACTS AT A GLANCE COMPARED WITH 1975 Acreage:

Winter - 3,800 acres vs 3,800, unchanged.

Spring - 5,400 acres vs 5,250, up 3%. Summer - 3,700 acres vs 3,200, up 16%.

- 6,900 acres vs 5,900, up 17%.

Total - 19,800 acres vs 18,150, up 9%. Yield: (cwt.)

Winter - 560 vs 600, down 7%.

Spring - 540 vs 575, down 6%.

Summer - 550 vs 585, down 6%.

- 580 vs 570, up 2%.

Average - .561 vs 581, down 3%.

Production: (1,000 cwt)

Winter - 2,128 vs 2,280, down 7%.

Spring - 2,926 vs 3,011, down 3%.

Summer - 2,035 vs 1,872, up 9%.

- 4,021 vs 3,379, up 19%. Total - 11,110 vs 10,542, up 5%.

Prices: (per cwt)

Winter - \$8.65 vs \$5.21, up 66%.

Spring - \$6.19 vs \$6.66, down 7%.

Summer - \$6.29 vs \$6.58, down 4%.

- \$7.36 vs \$10.34, down 29%.

Average - \$7.10 vs \$7.51, down 5%.

Value: (1,000 dollars)

Total crop - \$78,922 vs \$79,215, down 0.4%. Shipments, California origin - 24,305 cars vs 26,071, down 7%.

Shipments, California as % of U.S. total, 68% down 4%.

Unloads in 41 U.S. and 5 Canadian cities -California origin - 15,995 cars vs 16,588, down 4%.

U.S. Exports - 3,390 cars vs 3,245, up 4%. U.S. Imports - 34 cars vs 33, up 3%. Largest Market for California Celery -Los Angeles with 3,718 cars unloaded vs 3,714, up 0.1%.

Narrative reviews by producing districts follow:

#### SOUTHERN CALIFORNIA

The districts of Chula Vista, Orange County and Oxnard had shipments totaling about 8.3 million crates or cartons in the 1976 celery season. This was 4% below the perious year.

The season began in late October and was completed in July. Shipments were recorded in Orange County and Oxnard from late October into mid-July and from Chula Vista from mid-November into mid-March.

Shipments from Orange County were 9%, San Diego County 6% and Ventura County 85% of the total recorded for Southern California.

Truck shipments of 11,446 carlot equivalents were 1% above the 1975 season. Rail shipments of 1,939 cars were 48% less than the previous season. However, since loadings per car in 1976 were much heavier than in 1975 the decline was only 17% based on the loadings per car. Total shipments per month were the largest in March.

Shipping point prices for the three districts were reported for 37 weeks from November 8 through July 17.

Prices for 2-3 dozen celery in 1976 ranged well above those of the previous season from November through January. From February through April they ranged moderately above 1975. Then from May into July the prices ranged slightly below those of the previous year.

Demand for the season averaged moderate, except for periods of light demand in late January, February, March and mid-May through mid-July.

Crates or cartons of 2 dozen had a seasonal high of \$12.00 in early January and a low of \$2.50 in mid-June. The highest price for  $2\frac{1}{2}$  dozen occurred in early January at \$12.00 and the lowest in late March-early April and mid-June, at \$3.00. The 1976 season was considered profitable only for the early plantings of celery. This was the result of an active holiday season in November and December, a decline in available supplies, and prices that reached a seasonal high.

Some of the factors that contributed to a lack of profit for the later plantings were: a lack of rain, slow growth and a preponderance of small sizes into March. Then there began some long periods into late May of marginal quality, seedstem, black heart, blight and heavy cullage. Some acreage had to be abandoned. A lack of good quality California celery during these periods restricted distribution sharply account of the decline in retail sales.

The western flat wirebound crate or carton continues in general use. The use of cartons has increased and more shippers now are packing in the field.

Loadings according to the size and type of car ranged 640-830 crates or cartons until February. A sharp increase in freight rates then became effective for billings under 90,000 pounds. This action resulted in much heavier loadings which ranged then from 960-1435 or mostly 1120-1385 crates or cartons per load. Trailer van loadings increased to mostly 640 crates or cartons per van.

Total harvested acreage for Orange, San Diego and Ventura Counties was 10,230 acres. This was 270 acres above the 1975 season. Ventura County was up 2%, San Diego County was up 11% and Orange County was up 1%.

## OCEANO-SANTA MARIA-GUADALUPE-LOMPOC DISTRICT

Highlights of the 1976 season included: 1. First f.o.b. report June 14, nearly two weeks later than 1975. Closing report December 31 compared to December 20 year earlier.

- 2. Season simple average f.o.b. price for 2½ dozen size \$4.23 per crate or carton.
- 3. Some early and mid-season acreage abandoned account of poor growing conditions.
- 4. New field labor contract approved following strike of July 20-25. Shed workers' contract approved in November without work stoppage.
- 5. Celery rail car package loadings increased as rate structure changed from carlot to cwt basis. Car loadings ranged from 895-1,380 crates with 35% of shipments averaging 1,120 crates.
- 6. Shipments totaled 3,578 carlots compared to 4,002 a year earlier. Sharpest drop in movement was by rail car, down nearly 38%. However, net loss in package volume was only 9% due to heavier car loadings. Truck movement decreased slightly by 2.6% compared to year earlier.

The Santa Maria-Gradalupe-Lompoc-Oceano district 1976 celery season initial harvest was in the Guadalupe area on May 17 compared to May 19 last season. The Oceano area harvest started on May 28 compared to June 4 last year.

Early growing conditions were very poor, mainly late frosts. Some early acreage was abandoned to seeders and other allied problems. Plus, market prices and yield did not warrant the cost of harvesting. Opening and early demand was fairly good to good. The smaller sizes, 2½-4 dozen, had the best interest while the larger size, 2 dozen, had light interest as this size was more abundant in the Oxnard area. The opening f.o.b. prices on June 14 and during the first week was \$3.50 per crate of  $2\frac{1}{2}$  dozen. By June 24 prices moved up to \$4.00 per crate. Prices held fairly stable at this level to July 8 under a good to very good demand. Good demand continued, prices moved to the \$5.00-5.50 level by July 12. Prices held fairly stable at the \$5.50 level for 2½ dozen from July 13-20 under a very active demand.

Contributing factors for the active demand during this period were: Oxnard area was finishing their season; seeder problems continued to reduce packout yields per acre in California due to a

late freeze during the growing period; and the uncertainty of supplies as field workers in Santa Maria were negotiating a new union contract. A field labor strike materialized from July 20 to July 25 before a new union contract was approved. During the last week of July, following the settlement of the strike, prices declined daily under a light demand for the increased available supply. Increased eastern homegrown supplies and decreasing range of distribution were the factors for the decline in demand and prices. By August 3 prices had declined to the season's low level of \$3.00-3.25 for 2½ dozen. The demand was light during most of August and prices continued to range at this low level of \$3.00-3.25. Again some acreage was abandoned during this period in August as prices did not warrant harvest costs. Improved interest developed at the close of August. Prices increased slightly to the \$3.25-3.50 level. With lighter overall supplies, prices moved up to the \$4.50-5.00 level by September 10. Under a good demand prices moved higher to \$5.50-5.75 per crate for 2½ dozen by September 15. As moderate supplies continued from eastern homegrown areas, especially Michigan, resistance to the higher prices developed. Prices declined to the \$3.50-4.00 level by September 23. Prices held fairly stable at the \$3.50-4.00 level for two weeks before slipping down the \$3.25-3.50 level on October 15. Prices recovered back to the \$3.50-3.75 level by October 21 as the Michigan season came to a close. The heavier supplies and lateness of the Michigan season this year was unusual and not a normal pattern. Mild fall weather did not make harvesting a necessity and planting schedules were delayed by cold weather were a few factors enabling heavier than normal available supplies from Michigan in the late fall.

Pre-Thanksgiving interest and trading started around October 21. Prices moved higher daily under a continued very good demand to short of needs as the holiday period came closer. On October 29, prices closed at \$4.25-4.50 per crate of 2½ dozen. The following week 2½ dozen closed out at \$5.00-5.50 and by November 12 prices reached the \$7.50 level. The season's peak price level of \$7.50-8.00 per crate of 2-2½ dozen was reached on November 15. As holiday interest declined so followed the price level. By November 24 prices declined to

the \$4.50-5.00 level for  $2 - 2\frac{1}{2}$  dozen. Post holiday trading was fairly good although the low prices of \$3.50-4.00 were reported by December 6. From this low level prices moved sharply higher to the \$5.50-6.00 level by December 13 under a very good demand. Prices stabilized at this level and closed out on December 20 under a very good demand. The best interest during December was for the larger sizes, 2-2½ dozen followed by 3 dozen. The more abundant supply of 4 dozen was slow to move as reflected in the considerably lower price structure. Light shipments continued from the Santa Maria area to January 20, 1977.

Preliminary rail and truck movement for the Santa Maria-Guadalupe-Lompoc-Oceano district, May through December, totaled 3,578 carlot equivalents; 567 rail cars and 3,011 carlot equivalents by truck. This compares with last season's total for the same period of 4,002 carlot equivalents; 909 rail cars and 3,093 carlot equivalents by truck. This season's peak volume month, rail and truck was October with 678 carlot equivalents; followed by September with 651, November 566, August 564 and July with 505 equivalents. This compared to last season's peak month of October with 735 carlot equivalents followed by July 644, September 603, August 579 and November with 538 carlot equivalents followed by September with 553 equivalents. Truck conversion factor for carlot equivalents was 600 crates and cartons per carlot.

#### SALINAS-WATSONVILLE DISTRICT

The Salinas-Watsonville district shipped a total of 7,132 cars and carlot equivalents of celery during the 1976 season, 2% less than last year's 7,307. However due to a significant increase in the average load per rail car (noted below), the total number of crates and cartons shipped increased 8% - 4,748,400 versus 4,378,200 - compared with a year earlier.

Rail shipments totaled 1,168 cars, 42% fewer than the 2,007 billed in 1975. Included in this total are 80 rail-truck "piggyback" vans trucked to and billed from Oakland. In February of 1976, the railroads placed into effect new freight rates based on weight rather than the previous per car basis. With the new rates, it became uneconomical

to load small cars. Consequently, the average load per rail car in 1976 was approximately 1,000 crates or cartons, 19% more than 1975's 840 average.

Truck shipments totaled 5,964 carlot equivalents, 13% more than last season's 5,300. Truck movement was based on a carlot equivalent factor of 600 crates or cartons, unchanged from previous years.

Peak shipping weeks were November 7-13 with 543 cars and carlot equivalents recorded and November 14-20 with 520. Peak rail day was October 23 when 19 cars were billed. Peak truck day was November 15 with 107 carlot equivalents reported.

The 1976 harvest started the second week of June, the same as last year. The number of cars and carlot equivalents shipped during June and July totaled 1,215, up 25% from the 973 shipped during a similar period in 1975. However, the total number of crates and cartons shipped increased 38% - 806,000 versus 583,800 - compared with a year ago.

A total of 3,476 cars and carlot equivalents were shipped during August, September and October, down 8% from 1975's 3,789. However, the total number of crates and cartons increased 2% - 2,319,600 versus 2,268,600.

During November and December, shipments totaled 2,443 cars and carlot equivalents, down 4% from the 2,543 of last season. However, the total number of crates and cartons increased 6% - 1,622,200 versus 1,525,800.

The first f.o.b. shipping point report was issued on June 29. Crates and cartons of 2 1/2 dozen were quoted at \$4.00. Influenced by light demand, prices eased steadily lower to range \$3.00-3.50 on July 2. Following the Fourth of July holiday, demand became active. Prices advanced daily, reaching \$5.75-6.00 on July 14. Demand turned light. Prices dropped slowly but steadily. A seasonal low of \$3.00 was quoted August 3-5. The price level rose briefly to \$3.25-3.50 just prior to mid-month but fell back again to \$3.00 on August 19.

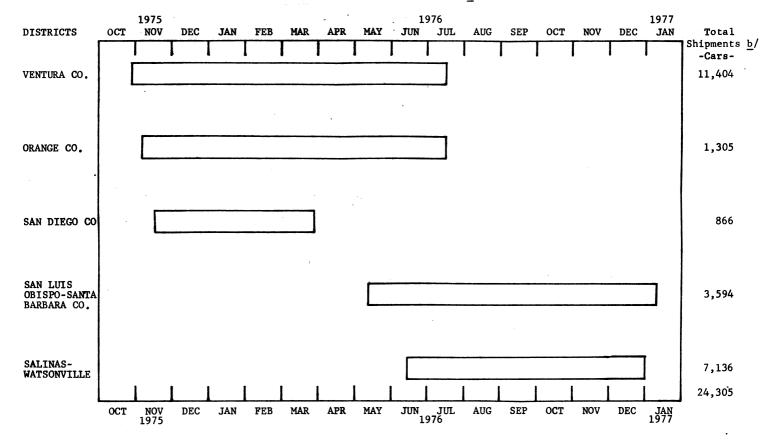
From August 20-27, 2 1/2s were quoted at \$3.50. As August ended, prices eased to \$3.25-3.50.

Demand became active for larger sizes the first of September. Prices rose sharply. A price level of \$6.00 was reached on September 14-15. Demand slowed and the price level dropped sharply. Prices ranged \$3.00-3.50 the last two weeks of September. Demand remained generally light the first half of October. Prices firmed to \$3.50 the first week and ranged \$3.00-3.50 the second week. Although demand improved during the third week, the price level remained fairly constant at \$3.25-3.50. On October 26, demand turned active and prices moved upward. By October 29, 2 1/2s were quoted at \$4.50.

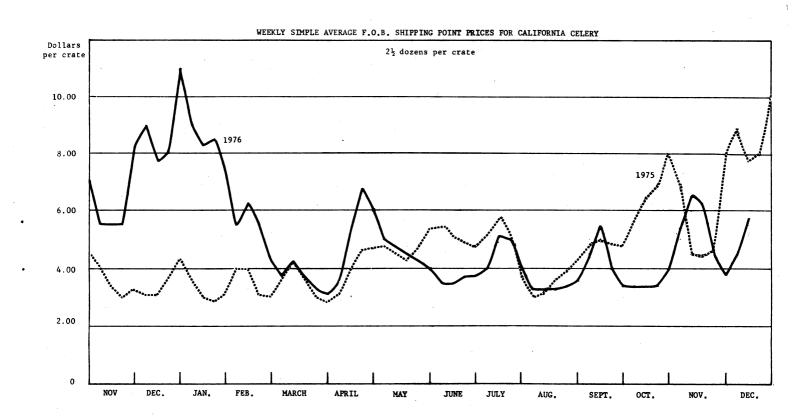
Demand generally exceeded supply during the first part of November. Prices advanced steadily, reaching a seasonal high of \$7.50 during the period November 12-16. As buying for Thanksgiving came to a halt, demand slackened. Prices moved steadily downward. On December 3, 2 1/2s were quoted at \$3.00-3.50, mostly \$3.50. On December 6, demand became active for larger sizes. Prices moved up briskly. During the period December 14-16, 2 1/2 dozen were \$6.00. The final report of the season was issued on December 17 with 2 1/2 dozen quoted at \$5.50-6.00, mostly \$6.00.

The 1976 season's simple average f.o.b. price per crate or carton of 2 1/2 dozen was \$4.28. The 1975 average was \$5.47. On a monthly basis, November had the highest average - \$5.61, followed by July with \$4.58. August had the lowest average - \$3.27, followed by October with \$3.52. All averages were determined by using the midpoint of the of the range or "mostly" price, whichever was lower.

## PRINCIPAL CALIFORNIA CELERY PRODUCING DISTRICTS AND USUAL MARKETING PERIODS $\underline{a}/$



 $\frac{a}{b}$ / Based upon shipment data for a recent season.  $\frac{b}{b}$ / Calendar year 1976 total shipments are shown as a guide to relative volume.



#### I. MOVEMENT

TABLE 1.

TOTAL RAIL AND RECORDED TRUCK MOVEMENT OF CELERY, UNITED STATES BY STATE, CALENDAP YEARS 1972-1976

Origin	1972	1973	1974	1975 <b>a/</b>	1976
California b/	Cars	and carlot equiva	<u>lents</u>		
Central Calif. Rail Truck Southern Calif. Rail Truck	4,746 7,541 3,399 9,092	4,698 7,567 3,503 9,484	4,228 7,561 4,620 10,760	2,925 8,427 3,364	1,737 8,993
Total Rail Truck Total	8,145 16,633 24,778	8,201 17,051 25,252	8,848 18,321 27,169	6,289 19,782 26,071	11,843 3,469 20,836 24,305
Arizona	6	5	39	-	3
Colorado	10	14	<b>1</b> 5	10	4
Florida <u>b</u> /	9,781	9,172	7,924	7,861	8,878
Indiana	2	1	-	1	3
Massachusetts	-	1	-	_	-
lichigan (	1,266	1,375	1,407	1,212	1,496
New Je <b>rsey</b>	21	29	30	40	3 <b>1</b>
New York	398	503	774	607	546
Dhio	<b>1</b> 95	191	207	201	196
regon	10	20	16	10	21
Pennsylvania	3	-	-	-	1
Rh <b>od</b> e I <b>sland</b>	3	-	<b>-</b>	-	
l'e <b>xas</b>	30	83	79	39	-
Jtah	3	-		1	_
<b>Nashington</b>	54	59	62	<b>7</b> 5	<b>7</b> 2
Visconsin	2	1		-	-
otal United States					
Rai <b>l</b> Truck	10,458 26,104	10,034 26,672	10,105 27,617	6,777 29,351	3,5 <b>1</b> 9 32,037
Total	36,562	36,706	3 <b>7,</b> 722	36,128	35,556
imports <u>a</u> /					
Canada	38	16	17	33	34

Compiled from Fresh Fruit and Vegetable Shipments, Fresh Fruit and Vegetable Unloads, and other records received from the Fruit and Vegetable Division, Agricultural Marketing Service, Market News Branch, USDA, Washington, D.C.

Data for 1976 represent rail shipments; shipping point truck shipments for California, Michigan, and New York; interstate truck shipments for Florida; and 41 U.S. city truck unloads for all other states. a/ Revised. b/ Some earlier years include small quantity by boat. c/ From 41 U.S. city unloads except 1975 and 1976 from U.S. Department of Commerce Bureau of the Census. Truck conversion factor is 600 crates per car for all states except Florida. The factor for Florida was increased to 700 crates per car from 640 crates beginning January 1, 1971.

Table 2. TOTAL RAIL AND RECORDED TRUCK MOVEMENT OF CELERY, UNITED STATES, BY STATE, BY MONTH, 1976

Table 2.				В.	Y MONTH, ]	.976							
Origin	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Total
California shipments					Cars	and carlo	t equiva	lents a/					
Salinas - Watsonville Rail	_	-	-	1	-	13	179	125	158	306	28 <b>1</b>	109	1,172
Truck Total	=	<del></del>		<del></del> 1		228 241	179 <u>793</u> 972	767 892	1,059	1,223 1,529	1,563 1,844	<u>489</u> 598	<b>1,17</b> 2 5,964 7,136
San Luis Obispo - S. Barbara Rail Truck	5 18	-	-	-	4 36	103 208	101 404	81 <u>47</u> 8	100 553	72 608	64 50 <b>1</b>	35 223	565 3 <b>.</b> 029
Total L.A Orange County	23			-	<u>36</u> 40	3 <b>11</b>	505	559	<u>553</u> 653	680	565	223 258	3,594
Rail Truck Total	25 186 211	132 132	169 172	$\frac{7}{-112}$	32 193 225	$\frac{7}{97}$	$\frac{16}{16}$				122 127	$\frac{12}{187}$	91 1,214 1,305
San Diego County Rail Truck	21 210	. 8 168	1 35	-	-		-	-	-	=	5 123	31 264	66 800
Total Ventura County	231	176	35 36								128	295	866
Rail Truck Total	128 1,098 1,226	138 1,195 1,333	200 1,710 1,910	98 1,117 1,215	351 1,374 1,725	476 1,221 1,697	89 193 282	===			32 839 8 <b>71</b>	1,082 1,145	1,575 9,829 11,404
Total California shipments Rail Truck Total	179 1,512 1,691	146 1,495 1,641	204 1,914 2,118	106 1,229 1,335	387 1,603 1,990	599 1,754 2,353	369 1,406 1,775	206 1,245 1,451	258 1,454 1,712	378 1,831 2,209	387 3,148 3,535	250 2,245 2,495	3,469 20,836 24,305
Arizona Truck - unloads	-	-	-	-	-	-	1	-	-	1	1	-	3
Colorado Truck - unloads	-	-		-	-	-	1	_	-	2	1	-	4
Florida Rail - Shipments Truck - interstate shipments Total	8 1,504 1,512	11 - 1,447 1,458	1,531 1,536	12 1,4 <b>35</b> 1,447	10 1,140 1,150	42 <b>5</b> 42 <b>5</b> 425	- <u>3</u>			14 14	338 338	991 995	50 8,828 8,878
Indiana Truck - unloads	-	-	. <del>-</del>	-	-	-	-	2	1	-	-	-	. 3
Michigan Truck - shipments	-	-	-	. <b>-</b>	-	12	309	471	504	200	-	-	1,496
New Jersey Truck - unloads	-	-	-	-	-	-	9	7	8	3	3	1	31
New York Truck - shipments	-	-	-	-	-	-	83	172	176	115	-	-	546
Ohio Truck - unloads	-	-	-	-		2	58	58	64	14	-	-	196
Oregon Truck - unloads	-	-	-	_	-	-	-	-	-	6	15	-	21
Pennsylvania Truck <b>–</b> un <b>l</b> oads	-	-	-	-	-	-	1		-	-	-	-	1
Washington Truck - unloads	-	-	-	-	-	-	-	2	17	37	16	-	<b>7</b> 2
Total United States Rail shipments Truck shipments Truck unloads Grand Total	187 3,016 - 3,203	157 2,942 - 3,099	209 3,445 <del>3,6<b>5</b>4</del>	118 2,664 	397 2,743 - 3,140	599 2,191 2,792	369 1,801 <u>70</u> 2,240	206 1,888 69 2,163	258 2,134 90 2,482	378 2,160 <u>63</u> 2,601	387 3,486 36 3,909	254 3,236 <u>1</u> 3,491	3,519 31,706 331 35,556
Imports Canada - Truck	-	-	-	-		-	-	6	26	2	-	_	34

Complied from various records of the Federal-State Market News Service at Sacramento, California and Washington, D.C. a/ All rail and truck data are final. Data represent rail shipments; shipping point truck shipments for California, Michigan, New York and Texas; interstate truck shipments for Florida; and 41 U.S. city truck unloads for all other states. b/ From 41 U.S. city truck unloads. Truck conversion factor is 600 crates per car for all states, except Florida is 700 crates per car.

## II. F.O.B. SHIPPING POINT PRICES

TABLE 3.

F.O.B. SHIPPING POINT PRICES OF CELERY, BY DISTRICTS, BY WEEKS, 1976 SEASON

Week Er	nding	l½ dozen	2 dozen	2½ dozen	3 dozen	4 dozen	Hearts-Film Bgs. 12s Regular
				Dollars p	er crate		
			OXN	ARD-ORANGE-SAN	DIEGO COUNTIES	<u>3</u>	
<u> 1975</u>							
Nov.	8	5.50	5.50-8.00	6.00-8.00	6.00-8.00	5.00-7.50	-
	15	5.00	5.00	5.50	5.50	5.00	5.00
	<b>2</b> 2	5.00	5.00	5.50	5.50	5.00	5.00
2	29	5.00	5.00-5.50	5.50	5.50	5.00	5.00
Dec.	6	6.50-8.50	6.50-10.00	6.50-10.00	6.50-10.00	5.50-9.00	5.75-7.00
	13	8.00-8.50	8.00-10.00	8.00-10.00	8.00-10.00	5.00-8.50	6.00-7.50
	20	7.50	7.50-8.50	7.00-8.50	7.00-8.50	5.00-6.00	5.50-6.00
:	27	7.00-7.50	7.50-8.50	7.50-8.50	7.00-8.00	5.50-7.00	5.50-6.00
1976							
Jan.	3	11.00-11.50	10.00-12.00	10.00-12.00	10.00-12.00	9.00-10.00	
	10	9.00-10.00	8.00-10.00	8.00-10.00	7.50-11.00	6.50-10.00	6.50-9.00
	17	-	8.00-8.50	8.00-8.50	7.50-8.00	5.00-7.00	5.50-6.50
	24	-	8.50	8.50	7.00-8.00	5.00-6.00	5.00-6.00
;	31	7.00	6.00-8.50	6.00-8.50	5.50-8.00	5.00-6.50	5.00-6.00
Feb.	7	5.00-5.50	5.00-6.00	5.00-6.00	5.00-6.00	4.50-5.50	5.00
	14	5.50-6.00	6.00-6.50	6.00-6.50	5.50-6.50	5.50-6.50	5.00-5.50
		4.00-6.00	4.50-6.50	4.50-6.50	4.50-6.50	4.50-6.50	5.00-5.50
	21 <u>1</u> 28	3.50-4.00	3.50-4.50	3.50-5.00	3.50-5.00	3.50-5.00	4.00-5.00
		0.50.0.75	0.50 / 00	2 50 / 00	2 50 / 00	3.50-4.00	4.00
Mar.	6	3.50-3.75	3.50-4.00	3.50-4.00 4.00-4.50	3.50-4.00 4.00-4.50	4.00-4.50	4.00
	13	3.25-4.00	3.50-4.00		3.50-4.00	3.50-4.00	3.75-4.00
	20	3.00-3.50	3.00-4.00	3.50-4.00 3.00-3.75	3.00-3.75	3.00-3.75	3.50-3.75
	27	2.75-3.00	3.00-3.25	3.00-3.73	3.00-3.75	3.00-3.73	3.30-3.73
Apr.	3	2.50-3.00	3.00	3.00-3.50	2.75-3.50	2.50-3.50	3.00-3.50
	10	2.50-3.00	3.00-4.00	3.00-4.00	2.75-4.00	3.00-4.00	3.00-3.50
	17	4.25-5.00	4.50-6.00	4.50-6.00	4.50-6.00	4.50-6.00	4.00-5.50
	24	5.00-6.00	6.50-7.00	6.50-7.00	6.50-7.00	6.50-7.00	5.75-6.50
May	1	5.00-5.50	5.00-7.00	5.00-7.00	4.50-6.50	4.50-6.50	5.00-6.00
	8	4.00-5.00	4.50-5.50	4.50-5.50	4.00-5.00	4.00-5.00	4.00-4.50
	15	4.00-4.25	4.00-5.00	4.50-5.00	4.00-4.50	3.50 <b>-</b> 4.50	4.00
	22	3.50-4.00	3.50-4.50	4.00-5.00	4.00-4.50	3.50-4.50	4.00
	29	3.00-3.75	2.75-4.50	3.50-5.00	3.50-4.50	3.50-4.50	3.50-4.00
Jun.	5	3.00-3.50	3.00-4.00	3.50-4.50	3.00-4.00	3.00-4.00	3.50-4.00
	12	2.75-3.25	2.50-3.50	3.00-4.00	3.00-4.00	3.00-4.00	3.50-4.00
	19	2.50-2.75	2.75-3.50	3.00-4.00	3.00-4.00	3.00-3.50	3.50-4.00
	26	2.50-3.25	3.00-4.00	3.50-4.00	3.50-4.50	3.50-4.50	3.50-3.75
Jul.	3	3.00-3.25	3.00-4.00	3.25-4.50	3.25-4.50	3.25-4.50	3.75-4.00
	10	3.00	3.00-4.25	3.25-4.50	3.50-4.50	3.50-4.50	3.50-4.00
	17	-	4.25-5.00	4.25-5.00	4.25-5.00	4.25-5.00	4.00-4.50
				Last	Report		
				SALINAS-WATSO	NVILLE DISTRICT		,
1976 Jul.			0.00 / 00	2.00./.00	3 00 4 00	3 00 4 00	
	3		3.00-4.00	3.00-4.00	3.00-4.00	3.00-4.00	
	10		3.00-5.00	3.00-5.00	3.00-5.00	3.00-4.50 5.00-5.50	
	17		5.25-6.00	5.50-6.00	5.00-6.00		
	24 31		4.50-5.00 3.00-4.50	4.50-5.00 3.00-4.75	4.50-5.00 3.00-4.50	4.50-5.00 3.00-4.50	
	J1		3.00 4.00	2.233			
Aug.	7		3.00-3.50	3.00-3.50	3.00-3.50	3.00-3.50	
-	14		3.00	3.00-3.50	3.00	3.00	
	21		3.00-3.25	3.00-3.50	3.00-3.50	3.00-3.50	
	28		3.00-3.25	<b>3.</b> 50	3.25 <b>-</b> 3.50	3.25 <b>-</b> 3.50	

(Continued on next page)

F.O.B. SHIPPING POINT PRICES OF CELERY, BY DISTRICTS, BY WEEKS, 1976 SEASON (Cont'd)

TABLE 3.

Week Endi	ing	1½ dozen	2 dozen	2½ dozen	3 dozen	4 dozen
				Dollars per crate		
			SALINAS-	WATSONVILLE DISTRIC	T (Cont'd)	
1976			3.00-4.00	3.25-4.00	3.00-3.25	3.00-3.25
Sep. 4			4.00-5.00	4.00-5.00	3.50-4.50	3.50-4.50
11				5.00-6.00	5.00-6.00	5.00
18			4.50-6.00		3.00-4.50	3.00-4.50
25			3.00-4.50	3.00-4.50	3.00-4.50	3.00-4.50
Oct. 2			3.00-3.50	3.00-3.50	3.00-3.50	3.00-3.50
9			3.00-3.50	3.50	3.25-3.50	3.00-3.50
16			2.75-3.00	3.00-3.50	3.00-3.50	2.75-3.25
23			2.75-3.50	3.00-3.50	3.00-3.50	2.75-3.00
30			3.50-4.50	3.50-4.50	3.00-3.50	3.00-3.50
						0 77 / 07
Nov. 6			5.00-6.00	5.00-6.00	4.50-5.50	3.75-4.25
13			6.00-7.50	6.00-7.50	5.50-7.50	4.50-6.50
20			5.00-7.50	5.00-7.50	5.00-7.50	4.50-6.50
27			4.00-4.50	4.00-5.00	4.00-4.50	3.50-4.50
_			2 00 / 00	3.00-4.00	3.00-4.00	3.00-4.00
Dec. 4			3.00-4.00			3.00
11			3.50-5.00	3.50-5.00	3.00-4.00	
18			5.50-6.00	5.50-6.00 Last Rep	4.00-5.00	3.00-3.50
				Last Kep	OLL	
			SANTA MARIA-G	UADALUPE-LOMPOC-OCE	ANO DISTRICTS a/	
1976 Jun. 18		2.75	3.00-3.25	3.50	3.25-3.50	3.25-3.50
25		2.75-3.25	3.00-3.50	3.75-4.00	3.75-4.00	3.50-4.00
-5						- :
Ju1. 2		3.00-3.25	3.50-3.75	4.00	3.75-4.25	3.75-4.25
9		3.00-3.50	3.25-4.25	4.00-4.50	3.75-4.25	3.75-4.25
16		4.00-5.00	4.50-5.50	5.00-5.50	5.00-5.50	4.50-5.50
23		5.00	5.00-5.50	5.00-5.50	5.00-5.50	5.00
30		3.25-4.75	3.50-5.00	3.50-5.00	3.50-4.75	3.50-4.75
				0 00 0 50	2 00 2 50	2 00 2 50
Aug. 6		3.00-3.25	3.00-3.50	3.00-3.50	3.00-3.50	3.00-3.50
13		3.00	3.00-3.25	3.00-3.25	3.00-3.25	3.00-3.25
20	)	3.00	3.00-3.25	3.00-3.50	3.00-3.25	3.00-3.25
27	•	2.50-3.00	3.00-3.25	3.25-3.50	3.25	3.25
Sep. 3	•	2.75-3.00	3.00-3.50	3.25-3.75	3.00-3.25	3.00-3.25
•		3.50-4.00	3.50-4.75	3.75-5.00	3.00-4.00	3.00-4.00
10			5.00-5.50	5.25-5.75	5.00-5.25	4.50-5.00
17 24		4.50-5.00 3.50-4.00	3.50-4.50	3.50-5.00	3.00-4.50	3.00-4.50
24	•	3.30-4.00	3.30 1.30			
Oct. 1	L	3.00-3.25	3.50	3.50-3.75	3.00-3.50	3.00-3.25
8		2.75-3.25	3.00-3.50	3.00-3.75	3.25-3.50	3.25
15		2.75-3.25	3.00-3.50	3.25-3.75	3.00-3.25	3.00-3.25
22		3.00-3.25	3.00-3.50	3.25-3.75	3.00-3.25	3.00-3.25
29		-	3.50-4.25	3.75-4.50	3.25-4.00	3.25-4.00
	_		/ 75 5 50	/ 75 5 50	/ EO E 2E	4.25-4.75
Nov. 5		-	4.75-5.50	4.75-5.50	4.50-5.25	4.75-6.50
12		-	6.00-7.50	6.00-7.50	5.50-7.00	
19		•	5.00-8.00	5.50-8.00	5.00-7.50	5.00-6.50
26		-	4.50-5.00	4.50-5.00	4.50-4.75	4.00-4.50
Dec. 3	3	- -	4.00-4.50	4.00-4.75	3.25-4.00	3.25-4.00
10		_	3.50-5.50	3.50-5.50	3.00-3.50	3.00-3.50
17		-	5.50-6.00	5.50-6.00	4.50-5.00	3.50-4.50
22		_	5.50-6.00	5.50-6.00	4.50-5.00	3.50-4.00
	-	<del>-</del>	5.50-0.00			and the second s

Compiled from "Central Coast Vegetable Report" issued daily by the Federal-State Market News Service, Salinas. a/ 1½ dozen size are from Oceano District only.

III. TERMINAL MARKET PRICES

TABLE 4.

WHOLESALE MARKET PRICES FOR CALIFORNIA CELERY AT LOS ANGELES AND SAN FRANCISCO, EACH WEDNESDAY, 1976

		<del></del>	Los Angeles		San F	rancisco
D <b>at</b> e		$1\frac{1}{2}$ dozen	2-2½ dozen	3 d <b>o</b> zen	2-2½ dozen	Hearts 1 dozen film bags
	<del></del>		Crates & Cartons a/		Crates a/	Cartons b/
Jan.	7	10.50-11.25	11.00-12.00	11.00-12.00	11.00-12.00	8.00-8.25
	14	9.25-9.50	9.00-10.00	9.00-10.00	11.00-12.00	8.00-8.25
	21	9.25-9.50	9.25-10.00	8.75-9.50	10.00-10.50	8.00-8.25
	28	8.50-8.75	8.00-8.50	7.00-7.50	9.00-9.50	5.00-5.50
Feb.	4	6.50-7.00	7.00-7.50	7.00-7.50	7.50-8.00	5.00-5.50
	11	7.00-7.50	7.25-7.75	7.25-7.75	6.75-7.25	2.90-3.50
	18	6.00-6.50	6.00-7.00	6.00-7.00	7.50-8.00	6.00-6.25
	25	4.75-5.50	4.75-5.50	4.75-5.50	5.50-6.00	6.00-6.25
Mar.	3	4.25-5.00	4.25-5.00	4.25-5.00	5.25-6.00	5.50-6.00
	10	4.50-5.00	4.50-5.00	4.50-5.00	5.25-6.00	4.50-5.00
	17	4.00-4.50	4.50-5.00	4.50-5.00	4.50-5.00	4.50-5.00
	24	4.00-4.50	4.50-5.00	4.50-5.00	4.50-5.00	4.50-5.00
	31	3.50-4.25	3.75-4.50	3.75-4.50	4.25-5.00	4.25-4.75
Apr.	7	3.50-3.75	3.50-4.25	3.50-4.25	4.25-5.00	4.25-4.75
	14	5.50-6.00	6.00-6.50	6.00-6.50	6.00-7.00	-
	21	6.00-7.00	7.00-8.00	7.00-8.00	7.75-8.50	7.25-7.50
	28	5.50-6.00	6.50-7.25	6.50-7.25	8.00	6.50-7.00
May	5	5.00-6.00	5.25-5.75	4.50-5.50	6.50-6.75	5.75-6.00
	12	4.50-5.00	5.00-5.75	4.50-5.00	6.25-6.75	5.00-6.00
	19	4.00-4.75	4.50-5.25	4.50-4.75	6.00-6.25	5.00-5.50
	26	4.00-4.50	4.50-5.00	4.50-5.00	5.75-6.25	5.00-5.50
Jun.	2	4.00-4.50	4.25-4.75	4.00-4.50	5.50-5.75	5.00-5.50
	9	3.25-3.75	3.75-4.25	3.25-4.00	5.50-6.00	5.00-5.50
	16	2.75-3.25	2.75-4.00	2.75-3.25	4.00-5.00	-
	23	3.50-4.00	4.00-5.00	4.00-5.00	4.50-5.00	4.75-5.00
	30	3.50-4.00	3.75-4.50	4.25-4.50	4.50-5.00	4.50-5.00
Jul.	7	3.50-4.00	3.75-4.50	4.00-4.50	4.50-5.00	4 • 75 <b>-</b> 5 • 00
	14	5.00	4.75-6.25	4.75-6.00	6.50-6.75	5 • 50
	21	6.00	6.00-6.50	6.25-6.50	6.00-6.25	5 • 75
	28	5.25-5.50	5.75-6.00	5.75-6.00	5.50-6.00	5 • 00
Aug.	4	3.00-4.00	3.50-4.50	3.50-4.00	4.25-4.50	4.75-5.00
	11	3.00-3.25	3.25-4.25	3.50-4.00	4.00-4.75	4.00-4.75
	18	3.75-4.25	4.00-4.50	4.00-4.50	4.00-4.75	4.00-4.75
	25	3.50-4.00	3.75-4.25	3.75-4.25	4.00-4.75	4.00-4.75
Sep.	1	3.50-4.00	3.75-4.00	3.75-4.00	4.50-5.00	4.00
	8	4.00-4.25	4.25-4.75	4.00-4.50	4.50-5.00	4.00
	15	5.75	6.00-6.25	5.50-5.75	6.50-7.00	5.50
	22	4.00-4.25	4.25-5.00	4.25	6.50-7.00	5.75-6.50
	29	4.00-4.25	4.00-4.50	4.00-4.25	4.50-4.75	4.50-5.00
Oet.	6	3.75-4.25	4.00-4.75	3.75-4.25	4.50-5.00	4.50-5.00
	13	3.50-4.25	4.00-4.50	3.50-4.25	4.50-5.00	4.50-5.00
	20	3.50-4.25	4.00-4.50	3.50-4.25	4.25-5.00	4.25-4.50
	27	4.00-4.25	4.25-4.75	4.25-4.50	5.00-5.50	4.50-5.00
Nov.	3 10 17 24	5.75-6.00 6.50-7.25 7.50-8.25	6.50-6.75 6.75-7.50 7.75-8.50 5.00-5.50	6.00-6.75 6.50-7.25 7.75-8.50 5.00-5.50	5.00-6.00 7.00-8.00 8.00-10.00 6.75-7.50	4.25-5.25 5.00-5.25 5.00-6.00 6.00-6.25
Dec.	1 8 15 22 29	4.00 - - 8.00-8.50	4.50-5.00 4.25-4.50 5.50-6.00 6.50-6.75 8.00-8.50	4.50-5.00 3.50 5.00-5.50 6.00-6.25 8.00-8.50	6.00-6.50 5.00-5.50 7.00-8.00 7.00-8.00 9.75-10.00	4.50-5.00 4.00-4.50 5.00-5.25 5.00-5.25 5.25

Compiled from daily reports issued by the Federal-State Market News Service at Los Angeles and San Francisco, California.  $\underline{a}/$  60-65 lbs.  $\underline{b}/$  25 lbs.

TABLE 5 WHOLESALE MARKET PRICES FOR CALIFORNIA CELERY AT CHICAGO AND NEW YORK, EACH WEDNESDAY, 1976

		Chicago			New York	
ate	2 dozen	2½ dozen	3 dozen	2 dozen	2½ dozen	3 dozen
	2 dozen	2 2 dolen		rate or carton		
ın. 7	14.00-14.50	14.00-15.00	14.00-15.00	15.00	15.00-16.00	13.00-15.00
			10.00-11.00	12.00-13.00	12.50-13.00	10.00-12.00
14	11.00-12.00	11.00-12.00				
21	11.00-12.00	11.00-12.00	10.00-11.00	11.00-12.00	11.00-12.00	11.00
28	12.00	11.50-12.00	11.50-12.00	10.50-11.00	11.00-12.00	-
b. 4	9.00-10.00	9.00-10.00	8.50-9.00	9.00-10.00	9.00-10.00	
11	9.00-10.00	9.00-10.00	9.00-9.50	8.50-9.00	8.50-9.00	8.50
18	10.00	10.00	10.00	9.00	9.00	•
25	8.00-9.00	8.00-9.00	8.00-9.00	8.00-9.00	8.50-9.00	-
					- 00 0 00	
ar. 3	7.00-8.00	7.00-8.00	7.00-8.00 7.00-7.50	6.50-7.00 7.00	7.00-8.00 7.00-7.50	6.50-7.00
10	7.00-7.50	7.00-7.50				
17	7.50-8.00	7.50-8.00	7.50-8.00	6.50-7.00	7.00-7.50	-
24	6.50-7.00	7.00-8.00	7.00	6.50-7.00	7.00-7.50	
31	6.00-6.50	6.50-7.00	6.00-7.00	6.00-6.50	6.00-7.00	6.00-6.50
pr. 7	6.00-6.50	6.50-7.00	6.00-7.00	5.50-6.00	6.00-6.50	6.00-6.50
			6.50-7.00	6.25-6.75	6.50-7.50	-
14	7.00-7.50	7.00-7.50				_
21	9.50-10.00	-	10 50 11 00	7.50-8.00	8.00-8.50	-
28	9.50-10.00	10.50-11.00	10.50-11.00	8.00-8.50	-	-
ay 5	9.00-10.00	9.50-10.00	9.00	10.50-11.00	-	10.00-11.00
		9.50-10.00	8.50-9.00	9.00-10.00	9.50-10.00	8.50-9.0 <b>0</b>
12	8.50-9.00			8.00-9.00	8.50-9.50	6.50-7.50
19	8.50-9.00	10.00	8.50-9.00			7.50-8.00
26	8.50-9.00	9.50-10.00	8.50-9.00	7.50-8.00	8.00-8.50	7.50-8.00
un. 2	8.50-9.00	9.00	8.00-8.50	7.50-8.00	8.00-8.50	8.00
9	7.00-8.00	7.50-8.00	7.00-7.50	-	8.00	
16	7.00-7.50	7.50	6.50	6.00-7.00	6.50-7.50	6.50
23	7.00-7.50	7.50	-	6.50-7.00	7.50	_
30	7.00-7.50	7.50-8.00	8.00	7.00-7.50	7.50-8.00	-
fu1. 7	7.00	7.50	7.00	8.00-8.50	8.50-9.00	8.50
14	7.50-8.50	7.50-8.50	-	7.00-8.00	7 <b>.50-</b> 8.00	7.00-7.50
21	10.00	10.00	-	8.00-9.00	8.00-9.00	8.00-9.00
28	9.00	9.00	8.50-9.00	8.00-8.50	8.50-9.00	8.00
,	7 50 0 00	7.50-8.00	7.00-7.50	6.50-7.50	7.00-7.50	6.00-7.00
ug. 4	7.50-8.00					5.00-5.50
11	6.00-7.00	6.00-7.00	6.50	5.00-6.00	5.50-6.50	
18	6.00-6.50	6.00-6.50	6.00	6.00-6.50	6.00-7.00	-
25	5.50-6.00	6.00-6.50	5.50-6.00	6.50-7.00	7.00-7.50	6.00-6.50
ep. 1	7.00-7.50	7.00-7.50	6.50-7.00	7.00-7.50	7.50-8.00	7.00-7.50
8 8	7.00-7.50	7.00-7.50	7.00-7.50	7.00-8.00	7.50-8.50	7.00-7.50
		7.50-8.00	7.50-8.00	8.00-9.00	8.50-9.50	-
15	7.50-8.00		8.00	8.00-8.50	8.50-9.00	-
22 29	8.00-8.50 7.00-7.50	8.50-9.00 7.00-7.50	8.00	6.50-7.00	7.00-8.00	7.00-8.00
-,			•			
ct. 6	7.00-8.00	7.00-8.00	7.00-7.50	6.50-7.50	7.00-8.00	6.50-7.00
13	7.00-7.50	7.00-7.50	6.50-7.00	7.00-8.00	7.50-8.50	7.00-7.50
20	6.50	6.50	6.00-6.50	7.00-7.50	7.50-8.00	-
27	6.50-7.00	6.50-7.00	6.00-6.50	7.00	7.50-8.00	7.00
	0 00 0 00	8.50-9.00	8.00-8.50	8.00-8.50	9.00	8.50
lov. 3	8.00-9.00			12.00-12.50	12.00-12.50	11.50
10	10.00-11.00	10.00-11.00	9.00-10.00			
17	11.00-12.00	12.00 8 50-9 50	10.50-11.00	11.00 9.00-10.00	12.00-13.00 9.00-10.50	11.00-12.00 8.00-9.00
24	8.50-9.00	8.50-9.50	8.00-9.00	3.00-10.00	9.00-10.50	0.00-9.00
ec. 1	7.50-8.00	7.50-8.00	7.00-7.50	7.50-8.00	8.00-9.00	7.00-8.00
8	7.00-7.50	7.00-7.50	6.50-7.00	7.50	8.00-8.50	6.50-7.00
15	7.50-7.50	8.00-9.00	6.50-7.50	9.00-9.50	9.00-10.00	7.00-7.50
			7.50-8.00	9.00-10.00	9.50-10.00	8.00-8.50
22	9.00-9.50	9.00-10.00			12.00-13.00	11.50
29	9.50-10.00	9.50-10.00	9.00-9.50	11.00-12.00	12.00-13.00	11.00

Compiled from daily wholesale market reports issued by the Federal-State Market News Service at Chicago, Ill. and New York City, N.Y.

IV. UNLOAD DISTRIBUTION

TABLE 6. TRUCK ARRIVALS AND RAIL ARRIVALS, UNLCADS AND/OR DIVERSIONS, AND TRACK HOLDINGS OF CELERY IN 16 CITIES, BY DAYS, 1976

		Januar	у				Februar	7				March		
		Rail	Unlds.	On			Rail	Unlds.	On			Rail	Unlds.	On
Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Track
					9	ars and	carlot	equivale	nts					
1		.Holida	y		2	58	7	<u>a</u> / 6	8	1	55	11	4	23
2	30	3	<u>a</u> /	2	3	51	10	6	12	2	42	6	4	25
					4	36	4	4	12	3	33	1	4	22
5	65	4	<u>a</u> /	4	5	34	10	8	14	4	35	3	8	17
6	48	2	<u>a</u> / <u>b</u> / 2	3	6	33	4	3	15	5	45	2	6	13
7	35	2	2	3										
8	34	4	3	4	9	46	13	11	17	8	60	11	9	15
9	45	2	3	3	10	42	7	8	16	9	45	2	6	11
					11	32	5	6	15	10	41	4	5	10
12	60	6	2	7	12	35	-	8	7	11	41	1	4	7
13	<b>5</b> 8	5	4	8	13	31	3	<u>a</u> /	5	12	46	1	2	6
14	34	5	1	12										
15	24	5	2	15	16		.Holida	y		15	56	6	2	10
16	37	11	4	22	17	71	4	<u>b</u> /	4	16	47	1	2	9
					18	51	2	=	6	17	37	2	3	8
19	60	11	6	27	19	57	1	3	4	18	40	1	1	8
20	34	7	8	26	20	35	2	3	3	19	41	4	5	7
21	41	3	6	23										
22	30	1	14	10	23	60	4	3	4	22	57	6	7	6
23	37	2	-	12	24	46	3	2	5	23	49	5	5	6
					25	40	4	4	5	24	45	5	4	7
26	53	6	7.7	11	26	39	2		7	25	43	5	. 4	8
27	34	8	11	8	27	33	13	4	16	26	41	2	1	9
28	35	4	5	7										
29	28	3	2	8						29	62	6	1	14
30	41	-	5	3						30	45	6	6	14
										31	44	6	6	14
•														

		April					May					June		
		Rail	Unlds.	On			Rail	Unlds.	On			Rail	Unlds.	On
Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Track
							carlot	equivale	nts	-				
1	<u>c</u> / <u>c</u> /	<u>c</u> /	<u>c</u> /	<u>c</u> /	3	54	7	5	11	1	50	16	17	41
2	<u>c</u> /	<u>c</u> / <u>c</u> /	<u>c</u> / . <u>c</u> /	<u>c</u> / <u>c</u> /	4	44	3	5	9	2	46	15	9	47
					5	35	4	3	10	3	38	6	9	44
5	57	10	<u>b</u> /	13	6	34	3	3	10	4	29	16	14	46
6	46	14	6	21	7	35	2	3	9					
7	37	5	6	20						7	52	21	18	49
8	32	10	13	17	10	63	13	5	17	8	31	10	8	51
9	44	6	5	18	11	50	3	6	14	9	25	6	12	45
					12	26	8	6	16	10	27	8	14	39
12	61	21	15	24	13	36	10	3	23	11	26	10	10	39
13	43	7	10	21	14	43	7	3	27					
14	47	5	4	22						14	29	34	23	50
15	36	2	7	17	17	53	11	11	27	15	24	13	13	50
16	38	3	<u>a</u> /	14	18	44	13	10	30	16	21	17	16	51
					19	36	12	7	35	17	27	17	18	50
19	45	2	<u>a</u> / <u>b</u> / 4	10	20	19	6	11	30	18	12	15	20	45
20	50	6	<b>b</b> /	10	21	37	16	3	43					
21	44	5	4	11						21	36	25	21	49
22	30	3	-	14	24	39	16	33	26	22	18	18	20	47
23	35	2	5	11	25	40	12	12	46	23	26	12	22	37
					26	25	16	13	49	24	25	21	19	39
26	44	7	.a/	8	27	24	5	10	44	25	18	12	. 17	34
27	31	7	<u>a</u> / <u>b</u> / 2	14	28	30	13	15	42					
28	25	1	· 2	13						28	25	20	19	35
29	39	_	-		31		.Holida	у		29	17	13	18	30
30	36	2	6	13 9				•		30	24	11	13	28
		_	i			(Continu	ied on n	ext page)						

TABLE 6. TRUCK ARRIVALS AND RAIL ARRIVALS, UNLOADS AND/OR DIVERSIONS, AND TRACK HOLDINGS OF CELERY IN 16 CITIES, BY DAYS, 1976 (Continued)

		Ju1y										Septemb	er	Shall Company
		Rail	Unlds.	On			Rail	Unlds.	On			Rai1	Unlds.	Or.
Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Trace
						Cars and	carlot	equivale	nts					-
1	13	13	17	24	2	32	13	10	30	1	25	8	3	1.
2	22	12	19	17	3	21	9	12	27	2	23	5	3	13
					4	27	29	20	36	3	26	5	10	8
5		.Holiday			5	25	5	4	37					
6	31	31	13	35	6	18	19	13	43	6		.Holida	у	• •
7	29	18	13	40						7	43	13	8	13
8	23	22	28	34	9	35	27	19	51	8	38	14	7	2C
9	21	10	12	32	10	19	14	16	49	. 9	22	11	10	21
					11	24	11	11	49	10	26	8	14	15
12	32	<b>3</b> 6	2 <b>2</b>	46	12	24	6	14	41					
13	26	15	16	45	13	20	6	15	32	13	39	6	8	13
14	17	6	10	41				*		14	24	11	14	1.0
15	21	16	10	47	16	34	15	15	32	15	21	11	11	10
16	23	9	16	40	17	28	11	13	30	16	30	5	5	10
					18	24	10	5	35	17	30	5	2	13
19	31	16	12	44	19	19	12	15	32					
20	17	14	18	40	20	21	4	11	25	20	44	9	5	7
21	17	4	10	34						21	25	12	13	16
22	16	9	15	28	23	31	10	16	19	22	27	9	8	17
23	22	12	15	25	24	26	6	10	15	23	33	9	5	21
					25	18	1	6	10	24	24	14	12	23
26	24	11	8	28	<b>2</b> 6	21	8	8	10					
27	25	10	7	31	27	22	6	5	11	27	c/	c/	c/	c/
28	17	11	13	29						28	<u>c</u> / <u>c</u> / 31	<u>c</u> / <u>c</u> / 13	<u>c</u> / <u>c</u> / <u>b</u> / 7	c/
29	31	4	8	25	30	36	4	7	8	29	31	13	<u></u>	$4\overline{1}$
30	26	7	5	27	31	25	6	8	6	30	25	4	7	<u>c/</u> 41 38.

	_	Octobe	r			1	November	r				Decembe	r	
		Rail	Unlds.	On			Rail	Unlds.	On			Rail	Unlds.	On-
Date	Truck	Arr.	& Div.	Track	Date		Arr.	& Div.	Track	Date	Truck	Arr.	& Div.	Irac
							carlot	equivale	nts					
1	25	7	13	32	1	38	21	33	27	1	25	10	a/	36
					2	30	6	<u>a</u> /	17	2	32	3	<u>a</u> / <u>b</u> / 4	31
4	25	18	<u>a</u> /	25	3	19	16	<u></u> <u> b</u> /	27	3	33	2	4	29
5	31	16	<u>a</u> / <u>b</u> / 10	40	4	<u>d</u> / 21	4	<u>a/</u> <u>b</u> / 14	17					
6	27	11	$1\overline{0}$	41	5	$2\overline{1}$	3	11	9	6	45	13	16	26
7	21	4	13	32						7	34	8	8	26
8	29	7	12	27	8	39	10	6	13	8	42	12	8	30
					9	43	9	6	16	9	25	4	10	24
11		.Holida	y		10	35	13	11	18	10	24	11	10	25
12	59	18	18	27	11	22	6	a/	15					
13	33	12	11	28	12	33	13	<u>a</u> / <u>b</u> /	23	13	50	18	14	29
14	31	14	9	33				_		14	41	9	13	25
15	32	10	6	37	15	47.	23	22	24	15	41	7	10	22
					16	39	14	16	26	16	41	7	10	9
18	31	8	10	35	17	62	10	15	21	17	47	12	12	19
19	22	31	23	43	18	<u>c</u> / 62	<u>c</u> /	<u>c</u> /	<u>c</u> / 29					
20	28	13	18	38	19	62	<u>c</u> / 15	<u>c</u> / <u>b</u> /	29	20	83	14	11	22
21	16	10	14	34						21	60	9	8	23
22	29	10	10	34	22	97	13	11	31	22	60 <sup>.</sup>	10	10	23
					23	83	11	12	30	23	48	16	16	23
25		.Holida	y <b></b>		24	59	5	7	28	24		.Holida	y <b></b> .	
26	46	30	24	40	25		.Holiday	y						
27	30	14	11	43	26	28	7	<u>a</u> /	22	27	41	7	12	18
28	25	. 8	10	41				_		28	33	4	6	16
29	24	14	16	39	29	44	20	ъ/	40	29	43	2	7	11
					30	47	9	<u>b</u> / 15	34	30	31	6	7	10
										31		.Holida	y	

Compiled from Central Coast Vegetable Report, issued daily by the Federal-State Market News Service, Salinas, Calif. a/ 16 Cities incomplete. b/ Not computed. c/ Not available due to teletype problems. d/ Trucks incomplete.

TABLE 7.

TOTAL RAIL AND TRUCK UNLOADS OF CELERY IN 41 U.S. AND 5 CANADIAN CITIES, BY AREA AND CITY, BY MONTH AND ORIGIN, 1976

Area and	J	anuar	уТ		oruar			March			April			May			June	T		July	
Market	Cal	0th	Tt1	Cal	0th	TtI	Cal	0th	Tt1	Cal	Oth	Ttl	Cal	0th	Tt1	Cal	0th	Ttl	Cal	0th	Ttl
							<u>c</u>	ars a	nd ca	rlot	equiv	alent	s					5			
EASTERN Albany, N.Y. Balto., MdWash., D.C. Boston, Mass. Buffalo, N.Y. N.YNewark, N.J. Philadelphia, Pa. Pittsburgh, Pa. Providence, R.I. Total	1 10 34 5 46 34 14	15 59 53 22 141 65 31 3	16 69 87 27 187 99 45 3	3 4 37 13 21 19 6 2	14 59 65 17 149 62 47 4	17 63 102 30 170 81 53 6	2 8 37 6 40 21 11 1 126	16 69 78 16 200 83 46 3	18 77 115 22 240 104 57 4	2 6 39 5 41 29 7 2	15 74 80 20 151 62 46 2	17 80 119 25 192 91 53 4 581	1 11 32 11 43 29 7 1	13 44 78 13 122 53 44 2	14 55 110 24 165 82 51 3	5 39 52 20 137 77 33 1	10 24 63 38 26 25 2	15 63 115 23 175 103 58 -3	9 32 55 11 124 71 26 2	1 14 38 10 16 24 15	10 46 93 21 140 95 41 2
MIDWESTERN Chicago, Ill. Clincinnati, Ohio Cleveland, Ohio Detroit, Mich. Indianapolis, Ind. Kansas City, Mo. Louisville, Ky. Milwaukee, Wis. MplsSt. Paul, Minn. St. Louis, Mo. Total	58 21 30 23 12 9 2 6 41 8	38 28 23 43 7 12 12 3 4 33 203	96 49 53 66 19 21 14 9 45 41	64 15 35 30 16 16 1 6 51 11	37 17 26 44 8 10 13 1 1 24	101 32 61 74 24 26 14 7 52 35	82 18 35 29 14 22 2 5 61 21	37 27 31 51 9 8 17 1 1 26	119 45 66 80 23 30 19 6 62 47	55 18 32 24 4 16 1 5 52 15	40 22 42 53 14 15 14 2 4 23	95 40 74 77 18 31 15 7 56 38	69 22 33 23 1 19 3 6 59 17	33 15 24 45 15 4 8 3 1 15	102 37 57 68 16 23 11 9 60 32	93 31 53 63 11 10 8 4 49 38	12 12 7 14 11 2 3	105 43 60 77 22 12 11 4 49 40	35 48 33 13 13 5 3 39 28	29 12 8 11 8 1 8 2 1 4	64 37 56 44 21 14 13 5 40 32 326
SOUTHERN Altanta, Ga. Birmingham, Ala. Columbia, S.C. Dallas, Tex. Ft. Worth, Tex. Houston, Tex. Memphis, Tenn. Mfami, Fla. Nashville, Tenn. New Orleans, Ia. Oklahoma City, Okla. San Antonio, Tex.	1 - 35 5 2 2 2 2 6 8 20	22 10 9 10 1 5 3 44 - 18 3 -	23 10 9 45 6 7 5 46 - 24 11 20	1 1 - 33 4 4 4 7 8 5 18	17 7 56 - 2 36 - 17 1	18 8 5 39 4 6 7 26 - 25 6 18	1 46 7 3 3 - 8 7 24	23 11 8 3 - 1 4 30 - 22 3	23 12 8 49 7 4 7 30 - 30 10 24	1 34 4 2 2 - 5 2 16	24 99 51 3 9 27 - 23 4 1	24 10 9 39 5 11 27 28 6 17	1 - - 27 4 - 3 - 5 2 15	19 9 7 1 3 2 27 14 3	20 9 34 5 3 5 27 19 5 151	4 6 1 31 5 2 2 8 - 21 6 18	19 3 9 1 - - 3 22 - 11 2	23 9 10 32 5 2 5 30 - 32 8 18	10 6 2 30 5 2 20 - 18 8 21	12 5 8 - - 1 4 - 4 - 35	22 11 10 30 5 2 3 24 - 22 8 22 159
WESTERN  Denver, Colo. Los Angeles, Calif. Portland, Ore. Salt Lake City, Utah S.FOakland, Calif. Seattle-Tacoma, Wash. Total  TOTAL UNITED STATES	21 293 37 29 85 56 521	7 - - - 7 724	28 293 37 29 85 56 528	22 268 30 22 77 53 472	2 - - - - 2 684	24 268 30 22 77 53 474	28 348 45 29 103 64 617	- - - - - - 824	28 348 45 29 103 64 617	21 285 37 24 86 68 521	4 - - - - - 4 798	25 285 37 24 86 68 525	21 267 34 21 80 52 475	- - - - - - - 626	21 267 34 21 80 52 475	28 300 47 20 94 74 563	- - - - - - - 324	28 300 47 20 94 74 563	26 296 36 21 91 55 525	- - 1 - - 1 238	26 296 36 22 91 55 526
CANADA UNLOADS  Montreal, Que. Ottawa, Ont. Toronto, Ont. Vancouver, B.C. Winnipeg, Man. Total  TOTAL U.S. & CANADA	16 5 22 37 10 90	68 12 52 - 2	84 17 74 37 12 224	19 4 18 37 12	70 18 76 - -	89 22 94 37 12	50 8 41 46 16	74 22 78 - 3	124 30 119 46 19 338	40 6 28 32 11 117	32 15 75 - 4	72 21 103 32 15 243	43 1 60 38 10 152	48 18 57 - 3 126	91 19 117 38 13 278	93 18 97 47 18 273	16 9 17 - 1 43	109 27 114 47 19	51 9 34 23 12	20 3 20 9 1 53	71 12 54 32 13

(Continued on next page)

TABLE 7. TOTAL RAIL AND TRUCK UNLOADS OF CELERY IN 41 U.S. AND 5 CANADIAN CITIES, BY AREA AND CITY, BY MONTH AND ORIGIN, 1976 (cont'd)

Area and	. ^-	ugust		92	ptemb	er l	_	ctobe	r 1	Mo	vembe	r	De	cembe	n I	Great	and Tota	1
Market	Cal	0th	Tt1	Cal	0th	Tt1		Oth			Oth		Cal			Cal	Oth	Tt1
Cars and carlot equivalents																		
EASTERN Albany, N.Y. Balto., MdWash., D.C. Boston, Mass. Buffalo, N.Y. N.YNewark, N.J. Philadelphia, Pa. Pittsburgh, Pa. Providence, R.I. Total	9 15 49 2 112 66 11 3	8 38 36 16 43 39 38 -	17 53 85 18 155 105 49 3	9 15 44 2 79 49 7 207	10 40 53 24 42 47 35 1 252	19 55 97 26 121 96 42 3	7 26 54 14 110 75 13	4 20 44 10 20 22 27 -	11 46 98 24 130 97 40	16 82 88 27 160 110 58 1	1 6 18 1 17 14 5	17 88 106 28 177 124 63 1	9 33 82 8 118 83 46 3	10 52 54 8 55 25 17 -	19 85 136 16 173 108 63 3	73 281 603 124 1031 663 239 18	117 499 660 160 994 522 376 17	190 780 1263 284 2025 1185 615 35
MIDWESTERN Chicago, Ill. Cincinnati, Ohio Cleveland, Ohio Detroit, Mich. Indianapolis, Ind. Kansas City, Mo. Louisville, Ky. Milwaukee, Wis. MplsSt. Paul, Minn. St. Louis, Mo. Total	42 22 24 17 8 17 2 3 42 21	28 24 21 28 13 1 8 3 - 10	70 46 45 45 21 18 10 6 42 31 334	33 20 28 14 8 17 2 7 42 11 182	40 29 21 35 17 - 8 2 1 26	73 49 49 49 25 17 10 9 437 361	52 32 45 31 9 19 - 2 40 27	19 20 5 29 12 - 5 2 - 9	71 52 50 60 21 19 5 40 36	136 48 75 82 26 40 16 9 53 540	7 1 10 7 - 2	136 555 76 92 330 40 18 9 555 567	87 41 60 66 16 33 7 50 38	2 12 2 22 6 1 16 - 1 9	89 53 62 88 22 34 19 7 51 47	806 313 498 435 138 231 45 63 579 290	315 225 211 385 127 54 114 19 14 181	1121 538 709 820 285 285 159 82 593 471
SOUTHERN Atlanta, Ga. Birmingham, Ala. Columbia, S.C. Dallas, Tex. Ft. Worth, Tex. Houston, Tex. Memphis, Tenn. Miami, Fla. Nashville, Tenn. New Orleans, La. Oklahoma City, Okla. San Antonio, Tex. Total	4 1 - 46 4 4 2 15 - 17 8 19	17 8 4 - - 2 4 - 11 1	21 9 46 4 4 19 - 28 9 19	1 - - 43 8 - 2 11 2 20 8 21	21 9 4 - 1 11 - 8 - 54	22 9 43 8 - 3 22 28 8 21	7 2 1 44 6 - 2 16 1 17 11 23	12 5 4 - - 3 6 - 8 -	19 7 5 44 6 - 5 22 1 25 11 23	22 12 1 58 6 30 10 31 5 30 22 33	15 76 1 - 2 1 8 2 2 - 44	37 19 7 59 6 32 11 39 7 32 22 22 33	3 2 - 56 9 52 5 - 25 16 32	21 14 11 3 - 3 2 37 1 15 -	24 16 11 59 9 55 7 37 1 40 16 32	54 32 5 483 67 101 39 103 8 180 103 260	222 97 86 36 3 19 34 246 3 153 17 2	276 129 91 519 70 120 73 349 11 333 120 262
Denver, Colo. Los Angeles, Calif. Portland, Ore. Salt Lake City, Utah S.FOakland, Calif. Seattle-Tacoma, Wash. Total	25 287 37 22 85 63 519	- - - - 1	25 287 37 22 85 64 520	15 312 31 22 84 43	- - - - 17	15 312 31 22 84 60 524	13 289 30 24 92 25	2 - 6 - - 37 45	15 289 36 24 92 62	45 420 35 36 107 55 698	1 - 15 - 16 32	46 420 50 36 107 71 730	34 353 48 37 104 70	- - - - - -	34 353 48 37 104 70	299 3718 447 307 1088 678	16 - 21 1 - 71 - 109	315 3718 468 308 1088 749
TOTAL UNITED STATES	1104	402	1506	1012	502	1514	1159	331	1490	2040	165	2205	1629	399	2028,	14402	6017	<b>20</b> 419
CANADA UNLOADS Montreal, Que. Ottawa, Ont. Toronto, Ont. Vancouver, B.C. Winnipeg, Man. Total	9 1 1 3 6 20	105 17 45 32 3	114 18 46 35 9	2 1 2 2 11 18	198 23 72 34 6	200 24 74 36 17 351	20 6 7 2 14 49	82 15 48 33 -	102 21 55 35 14 227	54 17 93 18 15	1 - 9 15 - 25	55 17 102 33 15 222	86 22 115 51 23	28 9 - 1 47	114 31 124 51 24	483 98 518 336 158	742 161 558 123 24 1608	1225 259 1076 459 182 3201
TOTAL U.S. & CANADA	1124	604	1728	1030	835	1865	1208	509	1717	2237	190	2427	1926	446	2372	15995	7625	23620

Compiled from unload data received from the Fruit and Vegetable Division, Agricultural Marketing Service, U.S. Department of Agriculture, Washington, D. C.

#### V. ACREAGE, YIELD AND PRODUCTION

TABLE 8. HARVESTED ACREAGE, YIELD, PRODUCTION, PRICE AND VALUE OF CELERY, UNITED STATES BY STATE, BY YEARS, 1975-1976

	Harve		Yie		n . 1		Pri		77.7.		
Season and State		Acreage   1975   1976		1976	1975	ction 1976	Per (	1976	Value 1975   1976		
	Acr		Cw	t.	1,000	cwt.	Do11:		1,000 dollars		
Winter:				_				<del>_</del>			
California (So. Coast)	3,800	3,800	600	560	2,280	2,128	5 <b>.</b> 2 <b>1</b>	8.65	11,889	18,410	
Florida Total Winter	5,000 8,800	4,300 8,100	420 498	485 520	2,100 4,380	2,086 4,214	5.80 5.50	10.40 9.52	12,180 24,069	21,694 40,104	
Spring:				•							
California (So. Coast)	4,700	4,900	575	540	2,703	2,646	6.52	6.22	17,619	16,456	
California (C. Coast)	550	500	560	<b>5</b> 60	308	280	7.92	5•92	2,439	1,658	
Florida Total Spring	3 <b>,7</b> 00 8 <b>,9</b> 50	3,900 9,300	365 487	3 <b>7</b> 5 4 <b>7</b> 2	1,351 4,362	1,463 4,389	7.13 6.81	9.15 7.18	9,633 29,691	13,386 31,500	
Summer:											
California (C. Coast)	3,200	3,700	585	550	1,872	2,035	6.58	6.29	12,318	12,807	
Michigan	1,900	1,800	430	445	817	801	7.97	8.54	6 <b>,</b> 5 <b>1</b> 4	6,842	
New York	660	760	305	340	201	258	7•92	8.44	1,592	2,177	
Ohio Total Summer	240 6,000	220 6,480	420 499	4 <b>7</b> 0 493	101 2,991	103 3,197	8.57 7.12	9.48 7.13	866 21,290	976 22,802	
Fall:											
California (So. Coast)	1,600	2,000	580	565	<b>92</b> 8	1 <b>,1</b> 30	11.60	7. 70	10,765	8,701	
California (C. Coast)	4,300	4,900	570	5 <b>9</b> 0	2 <b>,</b> 45 <b>1</b>	2,891	9.87	7.25	24,185	20,890	
Florida	1,500	2,000	300	350	450	700	13.00	8.98	5,850	6,286	
Michigan	200	500	440	430	88	215	6.66	8.48	586	1,823	
New York	<b>1</b> 50	130	400	3 <b>7</b> 0	60	48	9.90	7.70	594	3 <b>7</b> 0	
Washington Total Fall	250 8,000	250 9 <b>,7</b> 80	465 512	480 522	116 4,093	120 5,104	9.41 10.50	<b>7.1</b> 7	1,092 43,072	860 38 <b>,</b> 930	
Total United States	31,750	33,660	498	502	15,826	16,904	7.46	7 <b>.</b> 89	118,122	<b>1</b> 33 <b>,</b> 336	

Compiled from Vegetables - Fresh Market, 1976 annual summary issued by the USDA, Statistical Reporting Service, Crop Reporting Board, Washington, D.C.

TABLE 9. HARVESTED ACREAGE OF CELERY, CALIFORNIA BY COUNTY, CALENDAR YEAR TOTALS 1975 AND 1976, AND BY SEASONAL QUARTER, 1976

	Tot	a1	1976								
County	1975	1976	JanMar. Winter	AprJun. Spring	JulSep. Summer	OctDec. Fall					
			Acres								
Monterey	5,370	6,050	· _	100	2,400	3,550					
San Luis Obispo	1,370	1,390	_	250	630	510					
Santa Barbara	1,110	1,400	-	150	530	720					
Orange	980	1,120	460	430	-	230					
Riverside	80	-	<b>-</b>	-	_	· <b>-</b>					
San Diego	470	550	280	-	-	270					
Ventura	8,500	9,030	3,060	4,470	_	1,500					
Other	270	260			140	120					
Tota1	18,150	19,800	3,800	5,400	3,700	6,900					

Compiled from records of the California Crop and Livestock Reporting Service, Sacramento, California.

VI. OTHER DATA

TABLE 10. U.S. EXPORTS OF CELERY, BY COUNTRY OF DESTINATION, BY MONTHS, 1976

Destination	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Tota1
						Carlot	equiv	alents	<u>1</u>				
Canada	311	320	349	301	331	331	182	38	44	133	274	431	3,045
Mexico	1	2	1	1	1	1	1	1	1	2	2	2	16
Panama	a/	_	_	a/	-	1	_	1	1	1	a/	' a/	4
Bahamas	$\overline{1}$	1	<u>a</u> /		1	a/	<u>a</u> /	<u>a</u> /	' <u>-</u>	a/	/ a/	<u> </u>	5
Netherlands Antilles	<u>a</u> /	1	<u>a</u> /	1	a/	<u>a</u> / <u>a</u> /	1	<u>a</u> /	1	ī	<u>a</u> /	1	6
Sweden	3	2	1	8	<u>a</u> / 3	=	-	=	_	1	1	4	23
United Kingdom	4	-	-	7	6	-	-	-	-	-	-	_	17
Netherlands	1	-	_	-	-	-	-	-	-	_	a/	_	1
West Germany	_	-	-	-	· -		-	-	-	-		_	. · · -
Hong Kong	6	5	6	7	26	26	36	38	<b>2</b> 9	27	13	23	242
Japan	1	1	1	<u>a</u> /	-	$\frac{a}{2}$	_	a/	_	a/	1	_	4
Singapore	1	1	6	=	1	2	1	3	1	4	1	3	24
Other <u>b</u> /		a/	<u> </u>	a/	a/	a/	a/	1	1	a/	<u>a/</u>	1_	3
Total	329	333	364	326	369	361	221	82	78	169	292	466	3,390

Compiled from monthly reports of U.S. Exports, issued by the U.S. Department of Commerce, Bureau of the Census, Washington, D.C. Data reported in pounds and converted to carlot equivalents based on 36,000 pounds per car.

a/ Less than 0.5 carlot equivalent. b/ Others with at least 0.5 carlot equivalent for year were Leeward and Windward Islands, Bermuda, and Australia.

TABLE 11. UNLOADS OF CELERY IN HONOLULU FROM THE U.S. MAINLAND, BY CARRIER, BY MONTHS, 1976

Carrier	Jan.	Feb.	Mar.	Apr.	May	Jun.	Ju1.	Aug.	Sep.	Oct.	Nov.	Dec.	Tota1
						Thouse	ands of	pound	<u>ls</u>				
Air Boat	40 240	7 311	3 422	3 247	18 252	21 269	11 353	19 379	7 333	39 388	10 449	3 341	181 3,984
Tota1	280	318	425	250	270	290	364	398	340	427	459	344	4,165
Total-Carlot Equiv. $\underline{a}/$	8	9	12	7	7	8	10	11	9	12	13	10	116

Compiled from annual summary of Honolulu Unloads, 1976 issued by the Hawaii State Department of Agriculture, Federal-State Market News Service, in cooperation with the U.S. Department of Agriculture, Agricultural Marketing Service. a/ Converted to carlot equivalents based on 36,000 pounds per car.